



# Jazz Education Network

BUDGET OVERVIEW: JEN BUDGET FY2019 \*REFORECAST\* - FY19 P&L

July 2018 - June 2019

	JUL 2018	AUG 2018	SEP 2018	OCT 2018	NOV 2018	DEC 2018	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	TOTAL
<b>Revenue</b>													
4000 Direct Contributions													\$0
4010 Contributions - Individuals	48,762	12,235	1,738	3,727	920	3,785	5,000	2,500	1,000	1,000	1,000	1,000	\$82,667
4030 Contributions - Corporations	0	15	125	0	1,000	0	3,000	1,000	0	0	0	0	\$5,140
<b>Total 4000 Direct Contributions</b>	<b>48,762</b>	<b>12,250</b>	<b>1,863</b>	<b>3,727</b>	<b>1,920</b>	<b>3,785</b>	<b>8,000</b>	<b>3,500</b>	<b>1,000</b>	<b>1,000</b>	<b>1,000</b>	<b>1,000</b>	<b>\$87,807</b>
4400 Non-Government Grants													\$0
4420 Grants - Foundations/Trusts	0	0	0	0	25,000	0	0	0	0	0	0	0	\$25,000
<b>Total 4400 Non-Government Grants</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>25,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$25,000</b>
4500 Government Grants													\$0
4540 Grants - Local Government	1,500	0	0	0	0	0	0	0	0	0	0	0	\$1,500
<b>Total 4500 Government Grants</b>	<b>1,500</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$1,500</b>
5100 Event Revenue													\$0
5110 Registration	2,650	5,750	24,960	6,800	10,650	31,255	30,000	0	0	3,175	10,375	3,000	\$128,615
5120 Sponsorship	5,000	0	5,000	3,500	0	0	0	0	0	0	5,000	25,000	\$43,500
5130 Exhibit & Space Rental Fees	1,795	8,335	13,485	11,140	8,510	5,800	2,000	0	0	0	0	0	\$51,065
5140 Pass Sales	0	0	0	0	0	20	5,000	0	0	0	0	0	\$5,020
5180 Merchandise Sales													\$0
5183 Merchandise Sold	0	0	0	0	54	612	10,000	0	0	0	0	0	\$10,666
<b>Total 5180 Merchandise Sales</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>54</b>	<b>612</b>	<b>10,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$10,666</b>
5190 Consignment Sales													\$0
5193 Consignment Merchandise Sold	0	0	0	0	0	0	3,600	0	0	0	0	0	\$3,600
5194 Consignment Payouts	0	0	0	0	0	0	(2,224)	0	0	0	0	0	\$(2,224)
<b>Total 5190 Consignment Sales</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,376</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$1,376</b>
<b>Total 5100 Event Revenue</b>	<b>9,445</b>	<b>14,085</b>	<b>43,445</b>	<b>21,440</b>	<b>19,214</b>	<b>37,687</b>	<b>48,376</b>	<b>0</b>	<b>0</b>	<b>3,175</b>	<b>15,375</b>	<b>28,000</b>	<b>\$240,242</b>
5200 Membership Dues													\$0
5210 Dues - Individuals	5,116	7,419	13,870	8,305	8,220	12,444	10,000	15,000	35,000	15,000	12,000	8,000	\$150,374
5220 Dues - Institutions	0	1,050	2,450	4,550	3,950	2,800	0	1,400	3,150	700	700	1,050	\$21,800
5230 Dues - Corporations	1,100	3,300	4,400	1,650	4,400	2,200	550	0	2,200	1,100	2,750	2,200	\$25,850
<b>Total 5200 Membership Dues</b>	<b>6,216</b>	<b>11,769</b>	<b>20,720</b>	<b>14,505</b>	<b>16,570</b>	<b>17,444</b>	<b>10,550</b>	<b>16,400</b>	<b>40,350</b>	<b>16,800</b>	<b>15,450</b>	<b>11,250</b>	<b>\$198,024</b>
5900 Other Revenue	0	0	0	0	3,600	485	0	0	0	0	0	0	\$4,085
<b>Total Revenue</b>	<b>\$65,923</b>	<b>\$38,104</b>	<b>\$66,028</b>	<b>\$39,672</b>	<b>\$66,304</b>	<b>\$59,401</b>	<b>\$66,926</b>	<b>\$19,900</b>	<b>\$41,350</b>	<b>\$20,975</b>	<b>\$31,825</b>	<b>\$40,250</b>	<b>\$556,657</b>
<b>Cost of Goods Sold</b>													
6600 Merchandise for Resale	0	0	0	0	0	2,570	0	0	0	0	0	0	\$2,570
<b>Total Cost of Goods Sold</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,570</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,570</b>
<b>GROSS PROFIT</b>	<b>\$65,923</b>	<b>\$38,104</b>	<b>\$66,028</b>	<b>\$39,672</b>	<b>\$66,304</b>	<b>\$56,830</b>	<b>\$66,926</b>	<b>\$19,900</b>	<b>\$41,350</b>	<b>\$20,975</b>	<b>\$31,825</b>	<b>\$40,250</b>	<b>\$554,087</b>
<b>Expenditures</b>													
7000 Grants, Contracts & Direct Assistance													\$0
7040 Awards & Grants - Individual	3,300	500	1,800	300	1,300	1,000	8,000	1,500	1,500	2,000	1,000	0	\$22,200
7050 Scholarship Travel Stipend	0	0	0	0	0	0	18,000	0	0	0	0	0	\$18,000
7060 Benefits paid to or for members	0	0	1,980	0	980	610	0	0	0	0	0	0	\$3,570
<b>Total 7000 Grants, Contracts &amp; Direct Assistance</b>	<b>3,300</b>	<b>500</b>	<b>3,780</b>	<b>300</b>	<b>2,280</b>	<b>1,610</b>	<b>26,000</b>	<b>1,500</b>	<b>1,500</b>	<b>2,000</b>	<b>1,000</b>	<b>0</b>	<b>\$43,770</b>
7170 Printing & Copying	0	228	0	0	0	0	0	0	0	0	0	0	\$228
7200 Salaries & Related Expenses													\$0
7210 Salaries - Officers & Directors	7,741	20,728	6,464	7,978	7,978	7,978	13,200	12,400	12,400	12,400	12,400	12,400	\$134,065
7260 Payroll Tax & Fees	910	1,790	605	605	605	620	1,300	1,300	1,300	1,300	1,300	1,300	\$12,933
<b>Total 7200 Salaries &amp; Related Expenses</b>	<b>8,651</b>	<b>22,517</b>	<b>7,069</b>	<b>8,582</b>	<b>8,582</b>	<b>8,597</b>	<b>14,500</b>	<b>13,700</b>	<b>13,700</b>	<b>13,700</b>	<b>13,700</b>	<b>13,700</b>	<b>\$146,998</b>
7500 Contract Service Expenses													\$0
7510 Marketing, Advertising	2,680	2,500	2,500	2,500	5,908	4,835	4,000	4,000	4,000	4,000	4,000	4,000	\$44,923

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<b>&amp; Web Fees</b>													
7520 Accounting & Audit Fees	48	180	168	421	421	1,646	1,800	1,800	1,800	1,800	1,800	1,800	\$13,685
7530 Legal Fees	0	0	0	0	0	0	100	100	100	100	100	100	\$600
7550 Temporary help - contract	0	2,256	695	185	774	6,503	3,000	3,000	3,000	3,000	3,000	3,000	\$28,413
<b>Total 7500 Contract Service Expenses</b>	<b>2,728</b>	<b>4,937</b>	<b>3,363</b>	<b>3,106</b>	<b>7,103</b>	<b>12,984</b>	<b>8,900</b>	<b>8,900</b>	<b>8,900</b>	<b>8,900</b>	<b>8,900</b>	<b>8,900</b>	<b>\$87,621</b>
<b>8100 Nonpersonnel Expenses</b>													\$0
8110 Supplies & Software	1,275	1,229	6,231	1,900	1,847	2,233	8,183	2,183	2,183	2,183	2,183	2,183	\$33,812
8140 Postage & Shipping	101	34	24	45	151	330	200	200	200	200	200	200	\$1,885
8150 Marketing & Advertising	1,160	28	1,056	95	266	6,171	2,575	2,575	2,575	2,575	2,575	2,575	\$24,225
8190 Website Maintenance & Support	199	560	199	199	438	199	1,000	1,000	1,000	1,000	1,000	1,000	\$7,794
<b>Total 8100 Nonpersonnel Expenses</b>	<b>2,735</b>	<b>1,851</b>	<b>7,510</b>	<b>2,239</b>	<b>2,701</b>	<b>8,933</b>	<b>11,958</b>	<b>5,958</b>	<b>5,958</b>	<b>5,958</b>	<b>5,958</b>	<b>5,958</b>	<b>\$67,716</b>
<b>8200 Event Production Expenses</b>													\$0
8260 Facility & Equipment Expense	3,772	0	651	0	0	43,724	65,000	175	175	175	175	175	\$114,021
<b>Total 8200 Event Production Expenses</b>	<b>3,772</b>	<b>0</b>	<b>651</b>	<b>0</b>	<b>0</b>	<b>43,724</b>	<b>65,000</b>	<b>175</b>	<b>175</b>	<b>175</b>	<b>175</b>	<b>175</b>	<b>\$114,021</b>
<b>8300 Travel &amp; Meeting Expenses</b>													\$1,901
8310 Transportation	3,966	1,577	0	1,205	4,092	2,949	4,500	1,500	1,000	1,500	1,000	1,000	\$24,288
8330 Lodging	0	0	0	0	0	943	25,000	1,000	1,000	0	0	0	\$27,943
8340 Employee Travel Meals	0	17	128	0	0	36	500	100	100	100	100	100	\$1,180
8350 Meals & Entertainment	0	2,974	0	75	0	1,912	34,000	250	250	250	250	250	\$40,212
<b>Total 8300 Travel &amp; Meeting Expenses</b>	<b>3,966</b>	<b>5,318</b>	<b>128</b>	<b>1,769</b>	<b>4,092</b>	<b>6,502</b>	<b>64,000</b>	<b>2,850</b>	<b>2,350</b>	<b>1,850</b>	<b>1,350</b>	<b>1,350</b>	<b>\$95,524</b>
<b>8600 Other Organizational Expenses</b>													\$0
8630 Insurance	0	83	0	0	56	3,197	0	0	0	0	0	0	\$3,335
8670 Filing Fees	0	0	0	0	0	0	0	250	0	0	0	0	\$250
8680 Bank Fees	701	866	803	2,157	1,125	1,157	4,500	1,200	1,200	1,200	1,200	1,200	\$17,308
8690 Licensing Fees	0	0	0	0	0	0	1,550	0	0	0	0	0	\$1,550
<b>Total 8600 Other Organizational Expenses</b>	<b>701</b>	<b>948</b>	<b>803</b>	<b>2,157</b>	<b>1,180</b>	<b>4,354</b>	<b>6,050</b>	<b>1,450</b>	<b>1,200</b>	<b>1,200</b>	<b>1,200</b>	<b>1,200</b>	<b>\$22,443</b>
<b>Total Expenditures</b>	<b>\$25,853</b>	<b>\$36,299</b>	<b>\$23,302</b>	<b>\$18,152</b>	<b>\$25,938</b>	<b>\$86,704</b>	<b>\$196,408</b>	<b>\$34,533</b>	<b>\$33,783</b>	<b>\$33,783</b>	<b>\$32,283</b>	<b>\$31,283</b>	<b>\$578,322</b>
<b>NET OPERATING REVENUE</b>	<b>\$40,070</b>	<b>\$1,805</b>	<b>\$42,726</b>	<b>\$21,520</b>	<b>\$40,366</b>	<b>\$ (29,874)</b>	<b>\$ (129,482)</b>	<b>\$ (14,633)</b>	<b>\$7,567</b>	<b>\$ (12,808)</b>	<b>\$ (458)</b>	<b>\$8,967</b>	<b>\$ (24,235)</b>
<b>Other Expenditures</b>													\$0
8700 Depreciation & Amortization													\$0
8720 Amortization	1,499	1,499	1,499	1,499	1,499	1,499	1,499	1,499	1,499	1,499	1,499	1,499	\$17,987
<b>Total 8700 Depreciation &amp; Amortization</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>1,499</b>	<b>\$17,987</b>
<b>Total Other Expenditures</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$1,499</b>	<b>\$17,987</b>
<b>NET OTHER REVENUE</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (1,499)</b>	<b>\$ (17,987)</b>
<b>NET REVENUE</b>	<b>\$38,571</b>	<b>\$306</b>	<b>\$41,227</b>	<b>\$20,021</b>	<b>\$38,867</b>	<b>\$ (31,373)</b>	<b>\$ (130,981)</b>	<b>\$ (16,132)</b>	<b>\$6,068</b>	<b>\$ (14,307)</b>	<b>\$ (1,957)</b>	<b>\$7,468</b>	<b>\$ (42,222)</b>